

# The Fate of Consultancy Services/Projects in Nigeria after COVID-19

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# Some Thoughts on

**the Fate of Consulting Services/Projects in  
Nigeria after COVID-19.**

# COVID-19

A Global Challenge.  
Nigeria not an  
exemption.



***“We are facing a human crisis unlike any we have experienced” and our “social fabric and cohesion is under stress.”***

**Amina J. Mohammed**

**UN Deputy-Secretary-General**



*“In fact, 94 percent of the Fortune 1000 across the globe, and businesses in Nigeria have been impacted and are already seeing COVID-19 disruptions.”*

**KPMG Nigeria**



# Havoc of COVID-19

Subject to Firm's  
position in the  
industry VALUE CHAIN



# The Impact of COVID-19

- Delays in project delivery
- Services/Projects cancellation
- Supply chain bottlenecks

# Likely Scenarios

- **Cashflow decline and reserve depletion**
- **Decline in effective deployment of the project workforce**
- **Depletion of stocked engineering and construction materials**





# Survival Strategies

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- **Retain essential workers to ensure quick bounce back**
- **have financial reserve to weather the storm**
- **Deploy automotive solutions for services/projects**
- **Think SMART and harness innovative technologies**

# Post COVID-19

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**ONLY firms that are resilient, able to remain stable, and able to develop expertise, good work process, quality service, and value for money in service delivery, will be patronised by prospective clients.**



**THANK  
YOU!**



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